Privacy and New Technologies monograph

Human Traces on the Internet: Privacy and Online Tracking in Popular Websites in Brazil

Abstract: The Internet has made our actions and lives increasingly traceable. Data about our habits, preferences, tastes and interests can be easily collected, stored and processed on the web, which has an estimable value to several private parties interested in predicting our online and offline behaviors. This paper aims to shed some light on how this data collection takes place in popular websites in Brazil. In order to do so, we investigate tracking mechanisms used in five websites and two social network websites. We identify the HTTP cookies, Flash cookies and web beacons used in each of them. The trackers are analyzed in quantitative and qualitative terms, based on the practices of the companies responsible for operating them. Based on that, we discuss the contributions and limitations on the notion of privacy related to the use of trackers in the Brazilian context.

Keywords: Brazil, Cookies, Online Marketing, Online Tracking, Privacy, Web Beacons.

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1. Introduction

The intensive monitoring and data gathering of people’s online activities is the core element of a new business model for the Internet, in which we pay for information and services offered as if they were for free with personal information [1]. These data, collected throughout the Internet as we navigate from website to website, are successively stored, processed, and then (as it is claimed by the tracking industry) used to predict our future behavior as consumers and deliver us tailored advertisements. These processes have remained largely oblivious to Internet users, who usually do not know when or by whom their information is being collected, nor to which purposes it will be used.

This everyday monitoring of peoples’ ways of life has given rise to a series of debates about privacy. It is known that several forces are driving changes in the meaning, practices, contours and experience of privacy on different levels: conceptual, commercial, political, social, subjective etc. These processes are not homogeneous and in some cases, they have been happening in spite of actors’ consciousness about its reach and complexities. In this context, abstract definitions of privacy do not allow us to grasp what is at stake [2][3]. We consider it essential to observe and identify, from a sociotechnical perspective [4], the actions and practices through which this renegotiation has been performed.

This paper aims to contribute to this approach, by focusing on a specific field of practices and monitoring technologies related to online activities in Brazil. It presents the results of a preliminary survey whose main objective is to reveal and discuss how online tracking is taking place in seven websites ranked among the most visited by Brazilians.

Therefore, we start by briefly presenting the general framework of online tracking, with its activities of data gathering and processing. Hereupon, we present the survey methods and results. Then, we situate public debate and regulatory framework on privacy and data protection in Brazil and finally, we raise privacy questions related to the subject of control over personal information.
2. The Growing Value of Personal Information

While in the offline world data gathering is frequently related to a single domain or activity, on the Internet any action can be traced. Over time, it has enabled huge databases to emerge, containing data about almost any aspect of people’s lives. The question then becomes how to cope with this large amount of information and extract value from it, which has been answered with the emergence of sophisticated computational and statistical technologies.

The consumer profiling industry is largely based on methods such as profiling and Knowledge Discover in Databases (KDD), also called Data Mining (DM). In short, they enable scouring databases for hidden patterns without the need to draw from hypothesis formulated by a human being [5].

In general, databases can be analyzed in two main ways, each one having different privacy implications. Descriptive practices consist of scanning the data available to retrieve information about the database as a whole. Predictive tasks, in their turn, enable the making of guesses about a future condition. Once analysts have segmented their databases, they claim that they become able to anticipate the future conduct of the individuals previously classified, or predict the behavior of others about whom they have almost no information.

As it is well known, the Internet works based on a constant exchange of information – users are always sending requests to the websites they access and downloading data from its host servers. Through this process, which is opaque to the great majority of users, companies can place small files at visitors’ computers and track their web surfing activity over time and across sites. These pieces of software, called cookies, collect the information that will enable behavioral targeting and influence the advertisements one sees when visiting a website. Other trackers, such as web beacons, can also be used to this purpose.

What our clicks can reveal is attached to the content available on the website we visit [6].

Thus, the knowledge about individuals is restricted and no single entity collects all personal information on the web. It drives efforts to collect data across websites, using cookies and other tracking methods [7]. As Peter Eckersley argues, “the core function of the cookie is to link what you do on Web site A to what you do on Web site B” [11].

In the online market case, it is done by ad networks, which manage the placement of advertisements in a group of websites. Advertisements are not stored in the publisher’s server, but in an ad server, which delivers the advertisements to the websites visitors are seeing. It enables companies to track our online habits and preferences through different and not related websites, which has important privacy implications [8].

3. Data Collection and Tracking in Brazilian Websites

There are several reasons to look at online tracking in Brazilian sites. Brazil has the largest online population in Latin America. World wide, it is the eighth country in number of Internet users. According to a survey carried out in 43 countries [12], there are 41.5 million active Brazilian users, who spend, in average, 24.3 hours online per month, 2 hours more than the global average. In addition, online population in Brazil has grown by 19% from March 2010 to March 2011, a number 8% bigger than the increase of worldwide online population in the same period.

Two statistics brought out by this research are of particular interest to the purposes of this article. The first one shows that the habit of online purchasing is becoming more popular among Brazilians, which moves tracking industry forward. In December 2010, 69.6% (seven out of ten Brazilian users) visited retail websites, a rate that is the highest in the region. A comparison with the same month in 2009 shows a 9% growth. The second statistic we highlight is about social networking usage. Brazil is the fifth largest social networking population in the world, and social network reach in the country is 85.3%, 14.8% higher than the worldwide average. According to another research, the usage of social network websites is the third biggest online activity for users in Brazil [13].

Following these data, we have examined two social network websites (Orkut and Facebook) and five websites listed among the fifteen most visited in the country (Terra, UOL, Globo.com, Yahoo! Brasil and YouTube). We have looked for HTTP cookies, Flash cookies and web beacons used in each of them and analyzed the trackers found in quantitative and qualitative terms, based on the practices of the companies responsible for their operation.

4. Methods

The data for this survey were collected in February 2010. The methodology employed has been partially drawn up from an analysis conducted by The Wall Street Journal [14] and varies according to the kind of trackers analyzed.

The search for HTTP cookies was done basically in three steps: (1) by deleting all web browser’s cookies; (2) by visiting, on average, 30 different pages in each domain; (3) and finally, checking the HTTP cookies stored in the web browser. Flash cookies analysis followed a similar method, but since these trackers are not stored in the web browser, we used Adobe Flash Player: Settings Manager, an Adobe Panel controlled via webpage that shows a list of domains storing flash content in a computer. At last, to conduct the web beacon’s examination, we used Gosthery, a browser tool that notifies the user about the presence of web beacons and gives information about companies operating them. During the process, we never logged in and always took care not to access external links.

In social network websites, we examined five social applications in each website, chosen according to their popularity. It is worth mentioning that, in this case, we conducted our analysis logged in as registered users. However, since motivations to track can decrease once you are identified to the system, we focused on these external trackers operated by social platform developers or companies working for them.

After their identification, we analyzed each cookie domain, in order to know which company had set them. Sometimes, the domain’s name gave us this information, but when it was not explicit, we had to search for it using Robtex, a tool that provides domain name consulting. Then, we visited each company’s website to learn about the service it provides. We also searched for their privacy policies and checked if they offered an opt-out mechanism for their trackers. Based on this information, we classified the trackers found.

5. Results

On the five websites analyzed, we have found a total of 334 HTTP cookies (see Figure 1) (174 set by third parties and 53 set by different domains), 3 Flash cookies and 25 web beacons (considering only the exclusive ones). The examination of trackers distribution across sites has revealed that the number of third party HTTP cookies found on Terra,
We also examined these five websites’ privacy policies to understand how privacy is considered and informed to the public in these documents. Except for UOL, all policies mentioned that cookies from third parties are allowed. In these cases – all policies observed – data collection and use is governed by the partners’ policies. This claim resounds as an attempt to reallocate responsibility, putting on users’ shoulders the obligation to analyze all “chain of policies” and take a stand in each situation. Given the expressive number of external cookies revealed by our survey, and how obscure this process may be, we can consider this practice as a source of privacy concerns. On the one hand, the user is charged with the responsibility and work to manage its own privacy. On the other hand, there is no guarantee that he/she can count on the required transparency to negotiate privacy in an autonomous way.

Figure 1. Characteristics of the Most Common HTTP Cookies, the Websites Where They Were Found and the Companies that Set Them.
were 217. The number of web beacons, in turn, has ranged from 15 on Facebook to 18 on Orkut (considering only the exclusive ones)\textsuperscript{20}. The expressive number of companies operating trackers called our attention. In only seven websites, we identified 69 companies operating cookies and 23 companies operating web beacons. Only four of these companies are located in Brazil: Predicta, Navegg, Zura\textsuperscript{2} and Boo-Box. We also observed the predominance of companies from the online marketing field – 62\% of those setting cookies and 68\% of those setting beacons provided services such as advertisement serving and optimization (see Figure 2). This evidence indicates the importance of discussing and identifying how most parts of personal data storage, monitoring and classification are tied to the dynamics of online marketing.

We have ranked companies responsible for the trackers according to the number of websites in which they appeared (see Figure 3). As previously highlighted, the amount of data a company can collect increases with the number of websites in which they deliver advertisements. Doubleclick, Google’s branch on online marketing, has set trackers in all websites analyzed and leads the ranking for HTTP cookies, followed by Predicta, a national company which have set cookies in five out of seven websites. Google Analytics, in turn, leads the ranking of web beacons, appearing in all websites analyzed, followed by Google’s Ad Sense, which have set web beacons in three out of seven websites.

Our investigation showed that 19\% of companies that have set cookies did not offer a privacy policy and 46\% did not provide an opt-out option. Among those who operate web beacons, the number of companies that did not offer a privacy policy drops to 4\%. We also have found that, among companies that have set cookies, 32\% are Network Advertising Initiative (NAI)\textsuperscript{22} members, while 56\% are certified by TRUSTe\textsuperscript{23} or Safe Harbor\textsuperscript{24} signatories. Among companies operating cook-
Social network websites have helped to raise awareness about the reach and visibility of data its users usually post on their profiles, mainly due to Orkut mass adoption in the country.

According to that, data processing, distribution and third parties access should depend on the users consent. This proposition has received more than two thousand contributions during the public hearing and it was presented to the National Congress in August 2011.

7. Privacy: Strength and Limitations

Taking the discussion above into account, is privacy a useful way to frame inquiries about data collection and usage as observed in Brazilian websites? Privacy is proclaimed to be a fundamental value for freedom and democracy [21][17]. On the other hand, some philosophers, sociologists and even legal scholars claim it is an inconsistent concept to face contemporary nuances of personal information flow [3]. The most common criticisms are directed towards the concept broadness and individualistic dimension [2]

One of the most prominent definitions of privacy is that of control over personal information. In Alan Westin’s ([19], p. 7) words, "privacy is the claim of individuals, groups, or institutions to determine for themselves when, how and to what extent the information about them is communicated to others". This concept of privacy, which has its roots in liberal-ism, is widely quoted as evidence of privacy as seclusion and individualism. As Steeves ([20], p. 11) says, Westin’s analysis contains social aspects, but they fade as the focus of the author’s argumentation shifts to the flow of information. Thus, privacy becomes antiso-cial and is finally located in the individual’s unilateral control against disclosure of his/her information.

As we have seen, the idea of individual control over personal information is recurrent in the online tracking discourse. Privacy policies and corporations claim that individuals can block cookies or opt-out while social actors and even legislators reinforce the importance of user notification and consent. But in practice, what we see is a context of pervasive and noiseless data collection, which cannot be faced only with individual informed choice, but one which depends on collective action [26]. Especially concerning Internet usage, conditions to autonomy cannot be centered on the subject, since they involve a network of technical, human, administrative, political, juridi-cal and several other actors.

As we see it, the nature of this technology and the way it affects individuals should be a matter of public concern. It is eminently so-cial, since it is the collective dimension of
databases which permits, through statistical processing, the decision making process which is going to influence individual conduct. Furthermore, online tracking can be related to the emergence of potential privacy problems with important social implications: threats to freedom of choice and discrimination; data usage to purposes unknown by the user; discrimination practices, with the denial of products and services to a specific group or individual and the leverage of price according to different profiles; boxing, which is defined as the limitation of the consumers’ vision and choices by his/her digital history ([24], p. 673).

In this sense, some questions can be raised: Is enhancing notice and respecting users consent all we need? Do we need to have the power of choice or specialists and regulators to answer these questions for us? Yes or no, opting in or out, does it define enough space for negotiating a value as important as privacy? We believe that the freedom of choice, control and notification play an important role in rescuing privacy, but we also need an adequate regulatory framework, able to reflect society’s stand on the question.

8. Conclusion
HTTP cookies and web beacons are popular tracking mechanisms in Brazilian websites and the majority of them are set by companies in the online marketing field. Third party cookies are also widely used in the websites analyzed and tracking processes are obscure. Opt-out options are not always available and information about their reach is sometimes unclear and limited. This context is built in a legal and technological shell that is too complicated for common people to understand. Privacy policies are generic and apparently designed to place doubt and responsibility on the shoulders of the public, opening enormous possibilities for companies to collect, manage and use personal data. In addition, an adequate regulatory framework is still under development in the country.

Opt-out options and user choice are hard to exert given the lack of transparency of such a context. Moreover, they cannot be taken as an easy way to get rid of the obligation of giving an adequate political response to the privacy problems that arise by behavioral targeting practices. If current practices shrink the space for negotiation, it thus requires us to rescue the social value of privacy. Hence, it needs to be regulated and discussed in the field of collective action.

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References


Notes
‘Cookies’ were created to cache applications state on users’ computers and enhance their navigation performance, benefiting the user. On the one hand, they are useful as they make it possible for features such as saving passwords, retaining preferences (as volume or language) and files to be cached. But they can also be used to collect user’s personal and Internet connection information (as an IP address and operational system details) and searches that users might have done in search engines. Since they are stored in the machines, giving it an identification number, they also enable
the tracking of pages visited thereon. HTTP cookies can be easily blocked through web browser’s settings, but this can disturb the normal functioning of the website applications. Flash cookies are more resilient. They are not controlled by the browser. Thus, whatever you do in your browser (such as choosing private navigation options, erasing cache and so on) will not affect their functioning. In addition, Flash cookies are not stored in the same location as HTTP cookies, which makes it harder for the user to identify them [6]. Finally, web beacons are even harder to block because they are not files stored in web browsers. One example of this mechanism is the use of 1px transparent images, placed on a sequence of web pages, whose successive requests can be used to track user navigation.

2 It can tell the kind of articles read, if you are in a news website, or can be collated with the product description bought, for example, enabling different profiles to emerge.

3 It includes cookies as tracking methods that use browser information, client browser state or content cached in a web browser [7][8]. An example is “history stealing” tracking, in which a website checks if a user has visited other specific [9]. Other important source of information includes social network sites, that can be used to identify a user through its profile page on a certain social network [10]. It enables agencies to manage the advertisements, their distribution and performance.

4 When someone visits a website, the ad server delivers a cookie attached to the banner one sees. This cookie is stored on the user’s computer, and when the person visits another website showing ads delivered by the same server, his/her browser sends the cookie back to the server. Thus, the person is identified and based on information that has been previously collected about his/her, the system can “decide” which ad to show.

5 From the age of 15 and older, accessing Internet from home and work computers.

6 Orkut <http://www.orkut.com> has led social network market in the country until December 2011, when Facebook <http://www.facebook.com> registered 36.1 million visitors and finally took over after a year of unprecedented growth. According to the ranking made by Alexa <http://www.alexa.com/topsites/countries/BR>. This ranking is ordered considering a combination of average daily visitors and pageviews over the past month.

7 According to the ranking made by Alexa <http://www.alexa.com/topsites/countries/BR>. An example is "history stealing" tracking, in which a website checks if a user has visited other specific [9]. Other important source of information includes social network sites, that can be used to identify a user through its profile page on a certain social network [10]. It enables agencies to manage the advertisements, their distribution and performance.

21 See note 19 for a description of the types of cookies. Beacon #1: Placed by a research company which produces general reports of internet use; Beacon #2: Social media websites beacon placed in third party websites; Beacon #3: Placed by a company which does not quote its name in the URL associated with the beacon; Beacon #4: Placed by a company which offers market targeting solutions or audience and interests measurement solutions for social apps developers and advertisement publishers; Beacon #5: Placed by a company which offers traffic and access measurement solutions, semantic content analysis solutions or mapping tools to understand user behavior, optimizing websites and apps; Beacon #6: Placed by the website owner or a non-advertising partner of the website; Cookie #8: Cookie placed by a third party website which offers its service embedded in a specific section of the analyzed website.

22 For social network websites, Flash cookies have not been identified.

23 Note see 19 for a description of the types of cookies. Beacon #1: Placed by a research company which produces general reports of internet use; Beacon #2: Social media websites beacon placed in third party websites; Beacon #3: Placed by a company which does not quote its name in the URL associated with the beacon; Beacon #4: Placed by a company which offers market targeting solutions or audience and interests measurement solutions for social apps developers and advertisement publishers; Beacon #5: Placed by a company which offers traffic and access measurement solutions, semantic content analysis solutions or mapping tools to understand user behavior, optimizing websites and apps; Beacon #6: Placed by the website owner or a non-advertising partner of the website.

24 Network Advertising Initiative (NAI) <http://www.networkadvertising.org> is a coalition of online marketing companies involved with regulation and consumers education about online advertising. It also offers a centralized opt-out mechanism for some member companies.

25 TRUSTe <http://www.truste.com> is a United States company which certificate websites according to its own privacy policies.

26 Safe Harbor Privacy Principles is a process that the United States corporations use to indicate comply with European Union Data Protection Directive - EU Directive 95/46/EC.

27 In 2009, the service, tested in the United Kingdom by British Telecom, was considered illegal by the European Commission.


29 The public debate is available at <http://culturadigital.br/dadospessoais/> . The period for public hearing ended in March 2010. By now, the bill have not been sent to the National Congress.

30 Even though an adequate comprehension of these implications (or privacy problems) would require a deeper investigation – what would surpass the objectives of this preliminary study – harmful consequences of profiling practices are shown in the literature and newspaper articles. For instance, British insurer Aviva has been using market data to estimates people’s risk for illnesses related to their lifestyles, raising concerns about denial of applicants and the leverage of price according to the consumer profile [25]. Target, a US-based retail chain, has been using purchase information to predict pregnancy, what ended up revealing to a father the pregnancy of his teenage daughter [26]. Sam Fiorella has been overlooked for a job despite her 15 years of experience because of her Klout.com score, a service that measures user’s online influence without they even know about its existence, based on public information of social media accounts [27].